

Fine Wine Investment Report

Q4 2023

Highlights

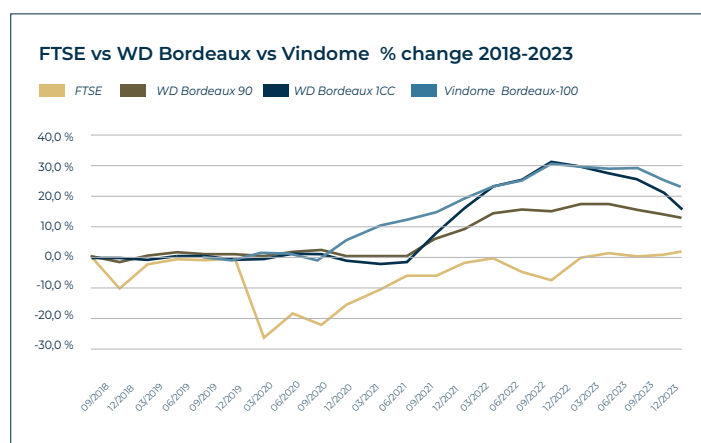
- 2023 in Fine Wine: the global economic uncertainty of 2023, reflected in the fine wine market, has shown a decline becoming a bear market.
- Vindome versus the market - Top performing Collections and Spotoffers
- Bordeaux En Primeur 2022 vintage proved a very successful campaign.
- A short preview of 2024 and the release of the 2023 Vintage.

by our Master of Wine Rod SMITH



2023 in Fine Wine

The global economic uncertainty in 2023 impacted various asset classes, including the fine wine market, which experienced an overall decline (estimated -1.5%), signaling a bear market trend. This was caused most of all by a decline in Bordeaux prices, largely driven by shrinking demand from Asia. Certain Bordeaux wines have seen a decline of up to 13%, whereas Vindome's Bordeaux index experienced a 4.1% decrease significantly outperforming the overall market. Many of the most prestigious blue-chip names have remained stable and Champagne, Piemonte, and Tuscany in Italy performed well. However, these gains didn't fully offset the decline in Bordeaux or the overall market downturn. Burgundy continued its correction from the highs of 2021, experiencing a slight fall in 2023, in line with the trend observed in 2022.



	FTSE	%	WDB 90	%	WDBICC	%	VB 100	%
12/2023	7733	-3%	1115	12%	749	15%	1231	23%
09/2023	7608	1%	1142	14%	789	21%	1247	25%
06/2023	7532	0%	1166	17%	818	25%	1297	30%
03/2023	7632	2%	1158	16%	828	27%	1294	29%
12/2022	7452	-1%	1165	17%	834	28%	1297	30%
09/2022	6894	-8%	1170	17%	846	30%	1315	32%
06/2022	7169	-5%	1147	15%	818	25%	1251	25%
03/2022	7516	0%	1139	14%	815	25%	1232	23%
12/2021	7385	-2%	1099	10%	761	17%	1192	19%
09/2021	7086	-6%	1074	8%	711	9%	1154	15%
06/2021	7037	-6%	1025	3%	669	2%	1124	12%
03/2021	6714	-11%	1003	0%	640	-2%	1103	10%
12/2020	6461	-14%	1013	1%	640	-2%	1068	7%
09/2020	5866	-22%	1004	1%	636	-3%	989	-1%
06/2020	6170	-18%	1008	1%	640	-2%	1012	1%
03/2020	5672	-24%	1028	3%	658	1%	1016	2%
12/2019	7542	0%	1009	1%	651	0%	991	-1%
09/2019	7408	-1%	1013	1%	649	-1%	1000	0%
06/2019	7426	-1%	1018	2%	654	0%		
03/2019	7279	-3%	1010	1%	656	0%		
12/2018	6728	-10%	1008	1%	657	1%		
09/2018	7510	0%	999	0%	653	0%		

source: <https://www.wineeciderpro.com>

Highlights of 2023

A notable highlight was the exceptional quality of the 2022 Bordeaux vintage, contributing to a lively En Primeur campaign, during which Vindome performed especially well. However, the shrinking demand in Asia, particularly in China, meant that the overall global campaign was not as successful as the wines themselves. This looks likely to be good news for the wine investment going forward as the vintage is excellent and will provide wonderful drinking in the mid and long term, and great potential for long term investment. Outside France, Italy was the best-performing country, and - despite a slight correction in October and November - the prices remained higher overall this year.



Image: Château Dauzac, wine tasting

Low-lights of 2023

While an overall contraction of the market is not a good thing, this was a correction of previous years' bull-market gains in many respects. Prices that have decreased, however, offer enhanced opportunities for growth in the future. Vindome's performance is all the more gratifying and exceptional in the context of the overall market decline.

The Rhône saw some painful declines, with many prices now 20% lower than this time last year. This may lead to growth in 2024, which will be worth watching out for.

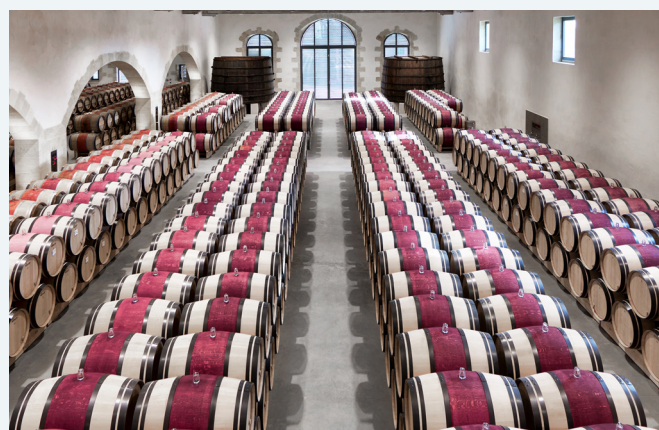
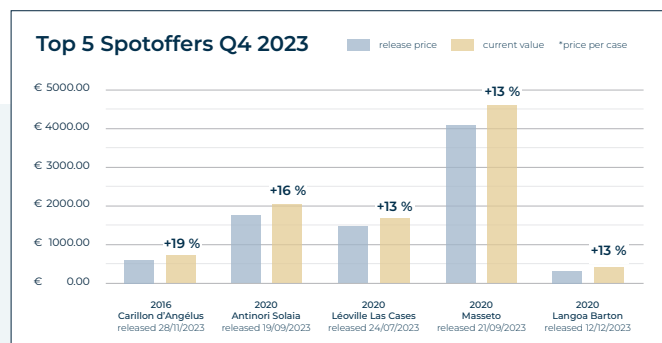
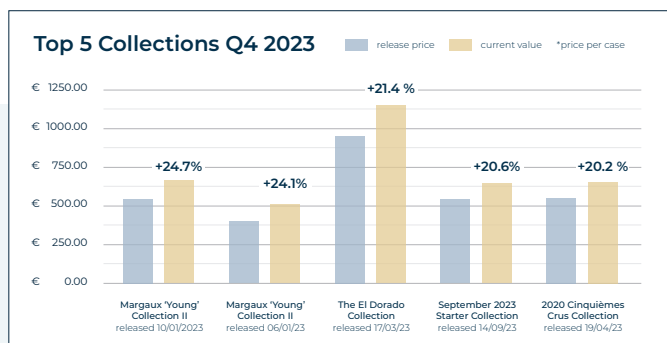


Image: Château Calon Ségur, barrel hall

Vindome Versus the Market

Notable highlights for Vindome this year encompass five Collections with growth exceeding 20%. Both our “Young Margaux” Collections achieved growth of over 24%. The “Eldorado Collection,” featuring wines from South America, experienced a remarkable growth of more than 21%. Additionally, two of our tailored Bordeaux Collections, “September Starter” and “2020 Cinquièmes Crus,” both are up by over 20%. Quite astonishing growth under any circumstances but amazing against the market backdrop.

Our best Spot offers also offered double-digit growth with highlights including 2016 Carillion d’Angélus from € 600 to €711 (+19%). 2020 Antinori Solaia from €1740 to €2011 (+16%) and 2020 Léoville Las Cases from €1470 to € 1666 (+13%).



Margaux “Young”Collection II

2020 Brane Cantenac, 6x0,75l
2020 Marquis D’Alesme, 6x0,75l
released 10/01/2023

Initial offer € 550
Now trading at € 686

↗ 24.7%



2016 Carillon d’Angélus

6x0,75l
released 28/11/2023

Initial offer € 600
Now trading at € 711

↗ 19%



Margaux “Young”Collection

2020 Château Kirwan, 6x0,75l
2020 Marquis D’Alesme, 6x0,75l
released 06/01/2023

Initial offer €410
Now trading at € 509

↗ 24.1%



2020 Antinori Solaia

6x0,75l
released 19/09/2023

Initial offer € 1740
Now trading at € 2021

↗ 16%



The El Dorado Collection

2019 Sena, 6x0,75l
2019 Nicolas Catena Zapata, 6x0,75l
released 17/03/23

Initial offer € 950
Now trading at € 1153

↗ 21.4%



2020 Leoville Las Cases

6x0,75l
released 24/07/2023

Initial offer € 1470
Now trading at € 1666

↗ 13%



September 2023 Starter Collection

2018 Latour Martillac Rouge, 6x0,75l
2018 Croizet Bages, 6x0,75l
2018 Cos Labory, 6x0,75l
released 14/09/2023

Initial offer € 540
Now trading at € 651

↗ 20.6%



2020 Masseto

6x0,75l
released 21/09/2023

Initial offer € 410
Now trading at € 4634

↗ 13%



2020 Cinquièmes Crus Collection

2020 Cantemerle, 6x0,75l
2020 Pedesclaux, 6x0,75l
2020 Dauzac, 6x0,75l
released 19/04/2023

Initial offer € 550
Now trading at € 661

↗ 20.2%



2016 Langoa Barton

6x0,75l
released 12/12/2023

Initial offer € 300
Now trading at € 334

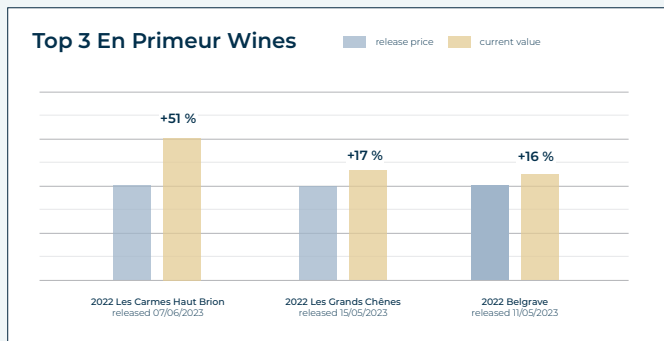
↗ 11%



*All wine prices are quoted per case.

Bordeaux En Primeur 2022

We also enjoyed a very successful 2022 Bordeaux En Primeur campaign for our clients. From the stellar 2022 Cheval Blanc from €3300 to €3761 (+16%) to the much more affordable 2022 Les Grands Chênes growing from €75 to €88 (+17%) to the very lucky clients who got some of the amazing 2022 Les Carmes Haut Brion at €746 - now trading for €1124, an incredible increase of +51%.



2022

Les Carmes Haut Brion

6x0,75l

released 07/06/2023

Initial offer € 746

Now trading at € 1124

↗ 51%



2022

Les Grands Chênes

6x0,75l

released 15/05/2023

Initial offer € 75

Now trading at € 88

↗ 17%



2022

Belgrave

6x0,75l

released 11/05/2023

Initial offer € 141

Now trading at € 163

↗ 16%



*All wine prices are quoted per case.

Vintage 2023 Preview

In 2023, Bordeaux and Burgundy, along with the rest of France, experienced a warm vintage with plenty of rainfall. This contrasted with the very hot and dry 2022 vintage. 2022 produced, particularly in Bordeaux, deep and tannic wines for long-term ageing (the grapes develop more colour and tannins in their skins as a result of drought). 2023, although the exact quality is yet to become apparent, is likely to be superior but similar in style to 2021. Top producers in Bordeaux are reportedly very happy with the results. Tuscany faced challenges with frost and hail, resulting in severely reduced quantities, with some producers experiencing up to 50% reduction in crops. However, the remaining quality seems very high. Conversely, in Piedmont, despite a very hot summer, the crop quantities are normal. Quality, especially for the late-ripening Nebbiolo, looks promising in this region.

Looking forward in 2024

At Vindome, we are prepared to embrace and capitalise on the opportunities of 2024 as fine wine prices look set to re-correct and start increasing again across the board. We remain committed to seek out and bring to you the best investment opportunities with Spot Offers and Collections that are poised to outperform the market. The first quarter of 2024 will probably see a continuation of the conditions of late 2023. Consolidation in the wine industry in general and the supply chain in particular, will present economic opportunities for storage and delivery, of which we will take advantage.

The upcoming En Primeur campaign in Bordeaux in April will present the quality of the 2023 vintage, and likely increased available volumes should see some competitive pricing. As usual, we will be on the ground to taste, assess, buy, and present the greatest wines and investment opportunities to you. For all your fine wine market investment needs, ensure that you download the Vindome App and follow us for our proven advice, Spot Offers and Collections to help you maximise your investments in an uncertain financial world.

Vindome Activities 2023

35,000

active users marking an impressive 160% increase in the Vindome community.

+17%

average portfolio return on investment - vastly outperforming the market as a whole.

UAE

we successfully launched in the UAE continuing the growth of our global community.

40

curated Wine Collections were launched in 2023.

If you wish to receive professional advice on your Wine Investment Portfolio do not hesitate to email us at sales@vindome.net. One of our adviser will revert back to you to make an appointment.